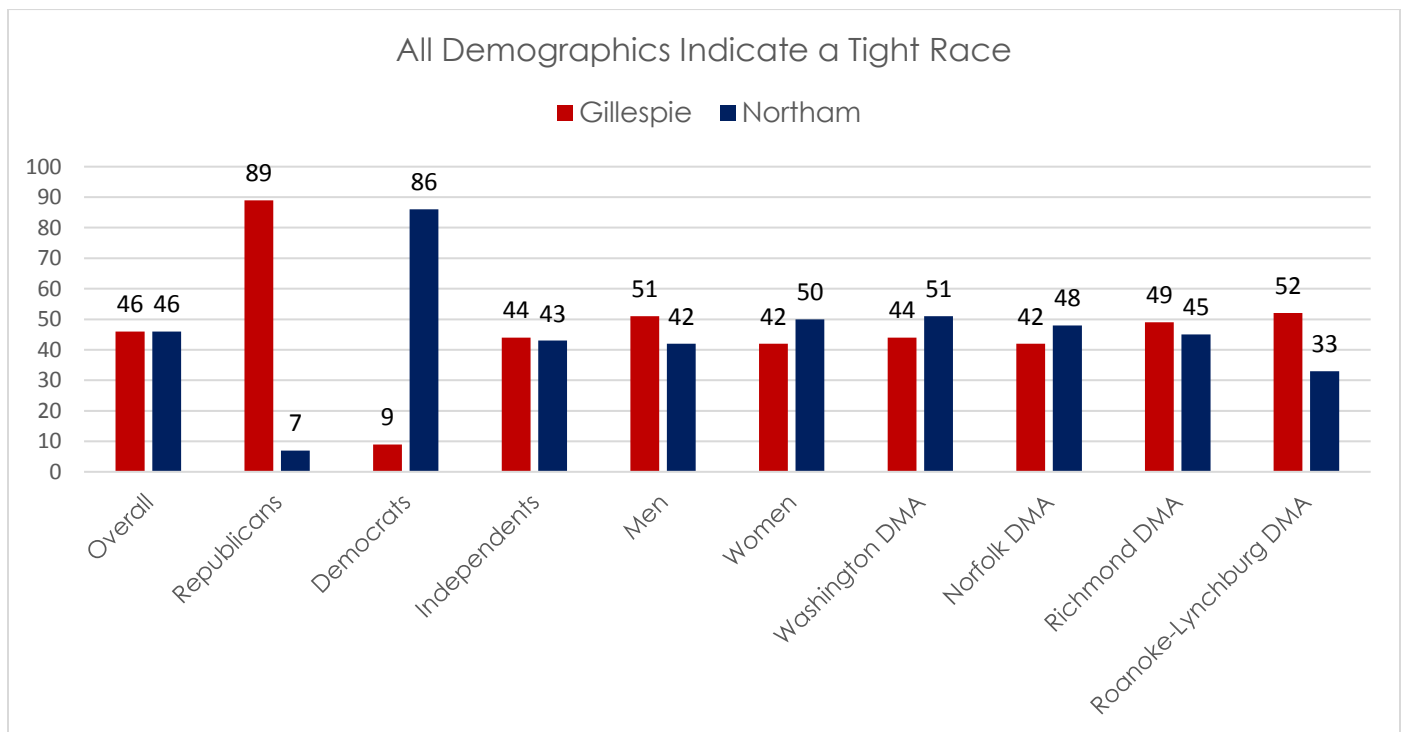




TO: Interested Parties
FROM: Brock McCleary
Date: June 16, 2017
RE: Key Poll Findings—Virginia Statewide Survey

VIRGINIA GOVERNOR RACE A DEAD HEAT

Republican Ed Gillespie and Democrat Ralph Northam are deadlocked in the race for Virginia Governor (46-46%). The candidates receive comparable levels of support from their parties, and the race is essentially a tie among Independents. Gillespie has a 9 point advantage among men; Northam has an 8 point lead among women. As the chart below demonstrates, all demographics point toward a tight race to November.



METHODOLOGY: The sample size for the survey is 500 likely general election voters in Virginia and the margin of error is +/-4.4%. Responses were gathered via landline interviews conducted with Interactive Voice Response (IVR) technology. The survey was conducted June 14 - 16, 2017 by Harper Polling. The total percentages for responses may not equal 100% due to rounding.